



CAPABILITY STATEMENT

Building Competitive Advantage Through Strategic Excellence

Delivering measurable transformation across energy, industrial, government, and private equity sectors

Who We Are

Barnwell Advisory is a senior-practitioner advisory firm delivering strategy, operational transformation, and performance improvement for complex organizations. Our founder brings 30+ years spanning naval engineering, energy supply chain, and enterprise transformation programs. We partner with C-suite leaders and boards across energy, industrial, logistics, private equity, and government sectors, no junior analysts, no staffing pyramids, success measured by the numbers on your P&L.

Proven Results

\$80M+

Procurement transformation savings delivered

\$43M+

Logistics network cost reductions achieved

\$45M+

Operational performance improvements

30 Yrs

Senior practitioner experience across sectors

Core Competencies

Corporate Strategy & Advisory

- Market entry and competitive positioning
- M&A; strategy, due diligence, and integration

Operational Excellence

- Process redesign and cost reduction
- Operating model design for resilience

Procurement & Supply Chain

- Strategic sourcing and category management
- Logistics network optimization

Digital & AI Strategy

- AI readiness and transformation roadmaps
- Technology modernization programs

Risk, Resilience & Continuity

- Geopolitical risk and scenario planning
- Supply chain exposure and footprint redesign

Energy Transition & Decarbonization

- Net-zero strategy and roadmap development
- Carbon capture and hydrogen strategy

Industries Served

Energy & Oil and Gas

Manufacturing & Industrial

Logistics & Supply Chain

Private Equity

Government & Public Sector

Defense & Complex Programs

What Makes Barnwell Advisory Different

Senior Practitioners Only

Every engagement is led by a senior expert. No staffing-pyramid model. No analyst gatekeepers.

Outcome-Defined Engagements

Success measured by the numbers on your P&L and internal capability built not hours logged.

Built to Last Beyond Us

Every engagement transfers knowledge and tools so your team sustains results after we disengage.

Past Performance Highlights

Energy, Upstream & Midstream	Operational transformation and supply chain redesign across E&P; and midstream clients; measurable improvements in procurement cost, logistics efficiency, and field operational readiness.
Procurement Transformation , \$80M+	Enterprise-wide procurement transformation including strategic sourcing, category management, and AI-enabled spend analytics, delivering over \$80M in validated savings.
Logistics Optimization , \$43M+	Multi-modal logistics network redesign, carrier rationalization, and freight cost reduction across complex industrial and energy supply chains.
PE Portfolio, Operational Value Creation	100-day operational plans, EBITDA improvement initiatives, and exit-readiness programs across energy, industrial, and services sectors.
Government & Complex Programs	Strategic oversight, procurement design, and governance frameworks for large capital programs, delivering on schedule, budget, and scope.

Contact & Engagement

Get in Touch

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